Public-Private Partnership (PPP) Programs

Addressing Africa’s Large Housing Deficit

Q: Are you a government or government agency interested in developing large scale affordable housing units? Do you need pre-development advisory services or a project implementor?

Large Scale housing projects are at the very centre of our new strategy, it is our anchor-product. This decision was arrived after careful consideration of the affordable housing landscape. We believe large-scale housing development are a positive and mass impact making avenue and we are committed to promoting them and achieving them through Private-Public-Partnerships (PPPs). Given our experience, we are aware of challenges at the Pre-development stage and the execution stage which is why we established a dedicated Project Implementation Team.

This product seeks to address, in a more deliberate and strategic manner, the affordable housing supply constraint evident across the markets that SHELTER-AFRIQUE operates. The magnitude of the housing deficit across the continent may not be closed using small ticket projects. Delivering at large scale brings forth economies of scale that eventually translate to affordability.
Product Design

Our large-scale PPP Product is designed to support government and government agencies wishing to partner with credible private sector players to deliver affordable housing units at scale (over 1,000 housing units per project). The product is designed in two phases:

- Pre-development Advisory Services
- Project/Program Implementation

We consider a housing project or any investment opportunity as a PPP only if it is defined as a PPP-project under the Country Law. Also considered PPP housing projects or transactions are those where the government and/or government agency is involved and provides significant contribution such as land, tax incentives, infrastructure, technical assistance, offtake commitment or direct financial participation.

Principal Terms & Conditions

1. The Pre-Development phase cost and management shall fall under Pre-development Guidelines to be developed through a consultative process;

2. Further terms and guidelines will be provided on a case-by-case as advised by our lending policy.

Take the Next Step

To apply for financing from Shelter Afrique, please submit a formal written application letter stating your requirements.

Applications will be processed on the basis of the following: a comprehensive business plan (including financial projections) drawn up by or on behalf of your company; detailed technical information such as site layouts and architectural plans; well defined off-take arrangements or a clear-cut marketing plan; audited financial statements for the past three years (or since inception if shorter); current year latest management accounts; plus, detailed profiles of senior management.

To be eligible, your company must hold a valid title to the project land, free of any encumbrances, and should demonstrate strong corporate governance.

If you would like to find out more about our PPP Finance, or to submit a proposal with supporting documents, please write to:

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For further details, please visit www.shelterafrique.org

Shelter Afrique is the only pan-African finance institution that exclusively supports the development of the housing and real estate sector in Africa. A partnership of 44 African Governments, the African Development Bank (AfDB) and the Africa Reinsurance Corporation, Shelter Afrique builds strategic partnerships and offers a host of products and related services to support the efficient delivery of both affordable housing and commercial real estate. These include project finance, institutional lending, equity investments and joint ventures, trade finance, and practical advice and technical assistance to a wide range of industry stakeholders.