Q: Are you a private developer or financial institution targeting the housing sector and related infrastructure?

We have always identified opportunities for this kind of intervention and our market analysis confirms that they have opened up significantly in member countries, many having recently embarked upon far reaching policy and institutional reforms, an integral aspect of which includes the liberalisation of their financial sectors and investment regulations.
Product Design

The objectives for Shelter Afrique’s equity participation are:

- **Institution Building**: By participating in the equity of viable institutions and catalysing other actors to invest, the Company would be fulfilling this objective while also contribution towards mobilization of resources for financing of housing programmes in member countries;

- **Capital Growth**: As a medium to long-term investment instrument, equity participation may offer better prospects for enhanced returns per units of capital invested by Shelter Afrique or in terms of the spin-off effects in its impact on the number of housing units developed;

- **Income**: Equity investments can also be made purely on the basis of their short to medium term financial returns. Hence, ventures or companies that display solid prospects for high dividend payoff could be considered.

**Principal Terms & Conditions**

1. Investment through this product shall be as set out in the current Equity and Joint Venture Policy.

**Take the Next Step**

To apply for financing from Shelter Afrique, please submit a formal written application letter stating your requirements.

Applications will be processed on the basis of the following: a comprehensive business plan (including financial projections) drawn up by or on behalf of your company; detailed technical information such as site layouts and architectural plans; well defined off-take arrangements or a clear-cut marketing plan; audited financial statements for the past three years (or since inception if shorter); current year latest management accounts; plus, detailed profiles of senior management.

To be eligible, your company must hold a valid title to the project land, free of any encumbrances, and should demonstrate strong corporate governance.

If you would like to find out more about our Equity and Joint Venture Investments, or to submit a proposal with supporting documents, please write to:

**Shelter Afrique Centre**
Longonot Road, Upper Hill,
P.O.Box 41479 - 00100
Nairobi, Kenya

info@shelterafrique.org
Tel: +254 20 497 8000

**Abuja Regional Office**
Plot 1129, Muhktar El-Yakub’s Place,
Beside Metro Plaza, Central Business
District
Abuja, Nigeria
P.O.Box 20 251, Area 10, Garki, Abuja
Tel: +234 9 291 0757

**Abidjan Regional Office**
Riviera 3, Carrefour Mel Theodore,
Boulevard Arsène Usher Assouan
Abidjan, Côte d’Ivoire

For further details, please visit [www.shelterafrique.org](http://www.shelterafrique.org)

Shelter Afrique is the only pan-African finance institution that exclusively supports the development of the housing and real estate sector in Africa. A partnership of 44 African Governments, the African Development Bank (AfDB) and the Africa Reinsurance Corporation, Shelter Afrique builds strategic partnerships and offers a host of products and related services to support the efficient delivery of both affordable housing and commercial real estate. These include project finance, institutional lending, equity investments and joint ventures, trade finance, and practical advice and technical assistance to a wide range of industry stakeholders.